



Pacific Destinations

# QUICK QUOTE

Prepare una cotización FIT para Nueva Zelanda siguiendo unos simples pasos



ENCUENTRE  
UN  
PAQUETE



PERSONALÍCELO A  
MEDIDA PARA SU  
CLIENTE



CREE UNA  
COTIZACIÓN E  
ITINERARIO

# ¿QUÉ ES QUICK QUOTE?

La plataforma Quick Quote de Pacific Destinations está diseñada para hacer que la producción de una cotización FIT sea lo más simple posible. Cuando ingrese sus criterios, Quick Quote se basará en cientos de paquetes FIT para brindarle una cotización en muy poco tiempo.

Esta guía paso a paso le ayudará a que el uso de este sistema, que ya es simple, sea aún más fácil.

Si tiene alguna pregunta, envíenos un correo electrónico: [tours@pdnz.co.nz](mailto:tours@pdnz.co.nz)



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## PODER UTILIZAR QUICK QUOTE ES TAN FÁCIL COMO...

1

Ingrese los datos de su empresa

2

Suba el logo de su empresa

3

Lo organizaremos todo y nos pondremos en contacto con usted

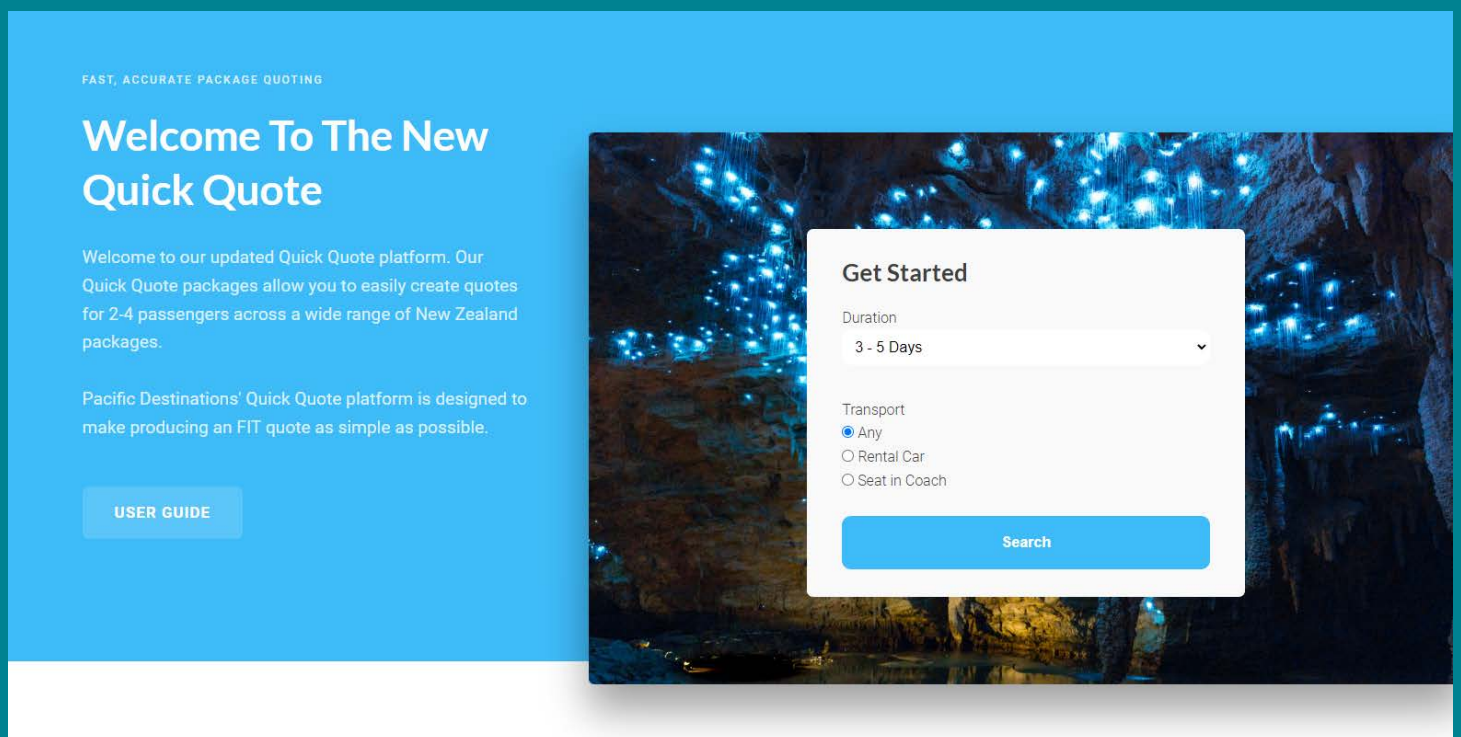
Visite [pacificdestinations.co.nz/qqsetup](https://pacificdestinations.co.nz/qqsetup)

# PASO 1

## EMPIECE SU BÚSQUEDA

Inicie sesión en el sistema al sistema Quick Quote repida aquí.

Para empezar, simplemente ingrese la duración del itinerario, junto con el medio de transporte deseado.



FAST, ACCURATE PACKAGE QUOTING

### Welcome To The New Quick Quote

Welcome to our updated Quick Quote platform. Our Quick Quote packages allow you to easily create quotes for 2-4 passengers across a wide range of New Zealand packages.

Pacific Destinations' Quick Quote platform is designed to make producing an FIT quote as simple as possible.

[USER GUIDE](#)

#### Get Started

Duration  
3 - 5 Days

Transport  
 Any  
 Rental Car  
 Seat in Coach

[Search](#)

Quick Quote entonces buscará entre cientos de paquetes para brindarle las opciones que coincidan con sus criterios.

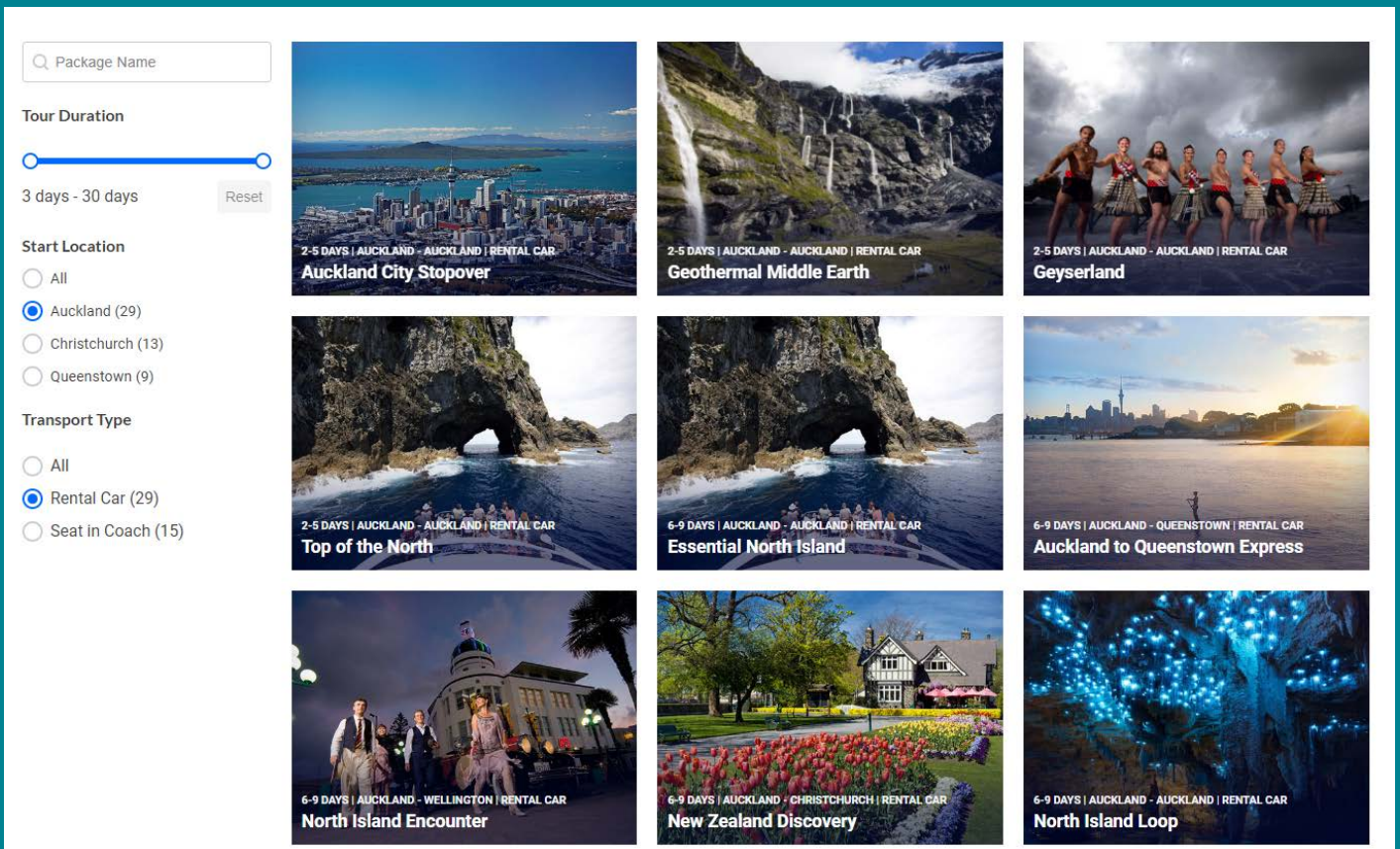
# PASO 2

## ELIJA UN PAQUETE

Explore la selección de paquetes que se muestran.

Para obtener una descripción más detallada de cada itinerario, simplemente haga clic en el recorrido que desea ver.

Para elegir un paquete, haga clic en el detalle y siga el siguiente paso.



The screenshot displays a travel website interface with a grid of tour packages. On the left side, there are filters for 'Package Name' (with a search icon), 'Tour Duration' (a slider set from 3 days to 30 days), 'Start Location' (radio buttons for All, Auckland (29), Christchurch (13), and Queenstown (9)), and 'Transport Type' (radio buttons for All, Rental Car (29), and Seat in Coach (15)). The main grid contains nine tour cards, each with a representative image, a title, and a duration/itinerary summary:

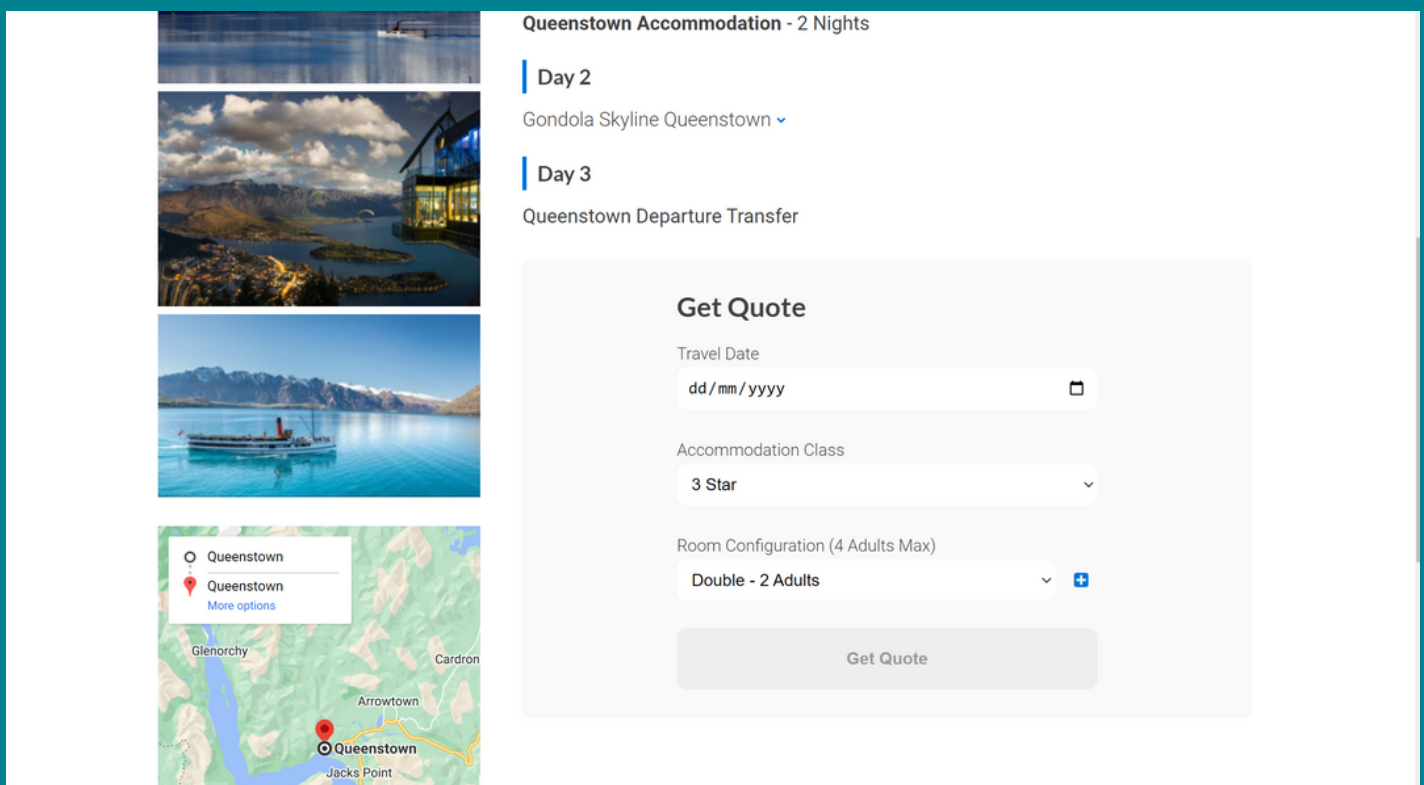
- Auckland City Stopover**: 2-5 DAYS | AUCKLAND - AUCKLAND | RENTAL CAR
- Geothermal Middle Earth**: 2-5 DAYS | AUCKLAND - AUCKLAND | RENTAL CAR
- Geyserland**: 2-5 DAYS | AUCKLAND - AUCKLAND | RENTAL CAR
- Top of the North**: 2-5 DAYS | AUCKLAND - AUCKLAND | RENTAL CAR
- Essential North Island**: 6-9 DAYS | AUCKLAND - AUCKLAND | RENTAL CAR
- Auckland to Queenstown Express**: 6-9 DAYS | AUCKLAND - QUEENSTOWN | RENTAL CAR
- North Island Encounter**: 6-9 DAYS | AUCKLAND - WELLINGTON | RENTAL CAR
- New Zealand Discovery**: 6-9 DAYS | AUCKLAND - CHRISTCHURCH | RENTAL CAR
- North Island Loop**: 6-9 DAYS | AUCKLAND - AUCKLAND | RENTAL CAR



# PASO 3

## INGRESE FECHA, CLASE Y DETALLES DE LOS CLIENTES

Ingrese la fecha de inicio solicitada, la clase de alojamiento y la configuración de pasajeros en las casillas proporcionadas.



Queenstown Accommodation - 2 Nights

Day 2  
Gondola Skyline Queenstown ▾

Day 3  
Queenstown Departure Transfer

**Get Quote**

Travel Date  
dd/mm/yyyy

Accommodation Class  
3 Star ▾

Room Configuration (4 Adults Max)  
Double - 2 Adults ▾ +

Get Quote

# PASO 4

## INTRODUCIR DETALLES COMPLETOS

Introduzca los datos solicitados en los campos previstos.

### Enter Details

Quote Name

Taste of the South - 4 Star



Agent Reference

#199

Your name

Nathan

Your email

nathan@pdnz.co.nz

Continue

# PASO 5

## REVISE EL RESUMEN

Revise el resumen de la cotización en detalle línea por línea.

New Quote My Quotes and Bookings

### Taste of the South - 4 Star

Booking Reference: PNFT294424  
Travel Date: Jul 23 2022  
Status: Online Quote

**Day 1 - Jul 23**

Client Welcome Pack	\$ 78.00		
Budget Rent A Car - 7 Days	\$ 420.00		
Copthorne Hotel & Resort Lakefront Queenstown - 3 Nights ★★★★	\$ 705.00	=	+

**Day 2 - Jul 24**

Gondola	\$ 84.00	=	+ -
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**Day 3 - Jul 25**

Dart River Wilderness Jet	\$ 402.00	=	+ -
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**Day 4 - Jul 26**

Peppers Bluewater Resort Lake Tekapo - 1 Night ★★★★	\$ 251.00	=	+
Summit Experience - At Mt John Observatory	\$ 324.00	=	+ -

**Day 5 - Jul 27**

Distinction Christchurch Hotel - 2 Nights ★★★★	\$ 476.00	=	+
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**Day 6 - Jul 28**

City Sightseeing - Discover Christchurch Morning Tour	\$ 128.00	=	+ -
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**Day 7 - Jul 29**

Rental Car Drop Off: Christchurch Airport - 1 day			+
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**Total Price: 2,868.00**  
**Breakfast Price: 420.00**  
**Total Price (Include Breakfast): 3,288.00**

Prices are NZD including GST 15%.  
Breakfast is optional and can be added when you request booking.

### Actions

[Request booking](#) [Download quote](#)

# PASO 6

## SELECCIONE NUEVOS SERVICIOS SI ESTÁN DESTACADOS

Si ve una línea resaltada en rojo, deberá seleccionar y cargar un nuevo servicio. Para hacer esto, simplemente haga clic en el icono de flecha a la derecha.

**Day 3 - Oct 15**

Te Ra - 90 Minute guided Tour	\$ 128.00	= +	🗑️
<p style="color: red; margin: 0;">Tongariro Accommodation Placeholder</p> <p style="color: red; margin: 0; font-size: small;">Please select a new option by clicking on the arrow icon</p>		= +	

Se le mostrará una gama de opciones para elegir.



<b>Chateau Tongariro</b>		
Standard Room ▾	\$267.00 RQ	+
Heritage Room ▾	\$290.00 RQ	+
Tongariro Room ▾	\$314.00 RQ	+
Heritage Triple Room ▾	\$337.00 RQ	+
Heritage Family Room ▾	\$383.00 RQ	+
Tongariro Spa Suite ▾	\$453.00 RQ	+
<b>The Park Hotel Ruapehu</b>		
Family or Quad Mezzanine ▾	\$133.00 RQ	+
King or Twin Room ▾	\$133.00 RQ	+
<b>Tongariro Lodge</b>		
1 Bedroom Chalet ▾	\$345.00 RQ	+
2-4 Bedroom Villa ▾	\$571.00 RQ	+
1 Bedroom Chalet, Including Cooked Breakfast & Dinner ▾	\$662.00 RQ	+
2-4 Bedroom Villa, Including Cooked Breakfast & Dinner ▾	\$930.00 RQ	+
Executive Villa ▾	\$944.00 RQ	+
Executive Villa, Including Cooked Breakfast & Dinner ▾	\$1,323.00 RQ	+





# PASO 7

## ELIMINAR O AGREGAR NUEVOS SERVICIOS SI ES NECESARIO

Para eliminar un servicio, simplemente haga clic en el icono de la papelera en el lado derecho.

Day 2 - Oct 14	
Waitomo Glowworm Caves	\$ 104.00 ⇌ + 
Novotel Rotorua Lakeside - 1 Night ★★★★	\$ 237.00 ⇌ + 

Para agregar un servicio, seleccione el icono + en el lado derecho.

Day 2 - Oct 14	
Waitomo Glowworm Caves	\$ 104.00 ⇌  
Novotel Rotorua Lakeside - 1 Night ★★★★	\$ 237.00 ⇌ +

A continuación, se mostrará una selección completa de opciones relevantes para esa región.

<b>CaveWorld Ltd</b>	
Footwhistle Glowworm Cave - Day Tour ▾	\$110.00 RQ +
Footwhistle Glowworm Cave - Sunset Tour ▾	\$118.00 RQ +
Private Footwhistle Glowworm Cave - Day Tour ▾	\$557.00 RQ +
<b>The Legendary Black Water Rafting Co.</b>	
Black Labyrinth ▾	\$290.00 RQ +
<b>Waitomo Adventures</b>	
Blackwater Rafting - TTT ▾	\$290.00 RQ +
Haggas Honking Holes ▾	\$380.00 RQ +
Lost World - 4 Hours ▾	\$806.00 RQ +
Lost World - 7 Hours Epic ▾	\$1,168.00 RQ +
<b>Waitomo Glowworm Caves</b>	
Aranui Caves ▾	\$104.00 RQ +
Waitomo Glowworm Caves ▾	\$104.00 RQ +
Ruakuri Caves ▾	\$148.00 RQ +
Waitomo Glowworm Caves and Aranui Cave Combo ▾	\$160.00 RQ +
Waitomo Glowworm Caves and Ruakuri Cave Combo ▾	\$168.00 RQ +

# PASO 8

## DESCARGAR COTIZACIÓN

Cuando esté satisfecho con el resumen de la cotización, seleccione 'descargar cotización' para generar un itinerario en MS Word.


**Total Price: 3,006.00**  
**Breakfast Price: 420.00**  
**Total Price (Include Breakfast): 3,426.00**

Prices are NZD including GST 15%.  
 Breakfast is optional and can be added when you request booking.

**Actions**

Request booking **Download quote** Download Word document

Su cotización con el logo de su empresa está ahora lista para editar y enviar a su cliente.



**For:** PDNZ Website  
**Booking:** Taste of the South - 4 Star  
**Our Reference:** PNFT294424  
**Your Reference:** QQ -  
**Date:** 16 May 22

**Important:** All travellers from visa waiver countries will need to hold an ETA before travelling to New Zealand. Please visit <https://immigration.govt.nz/nzeta> for full details and to complete the application form.

Date	Location	Detail
23 Jul 22	Auckland	Client Welcome Pack   Pacific Destinations FIT
23 Jul 22	New Zealand	Budget Rent A Car   CCAR (C) - Compact Auto Hatch, Standard Rates Pick Up: 23 Jul 22 Drop Off: 30 Jul 22 Cancellation Policy: 100% within 04 days.
23 Jul 22	Queenstown	Novotel Queenstown Lakeside   Standard Room, 2 Double Beds - 3 Nights 1 Double Cancellation Policy: 100% within 06 days and non-refundable over Special Events.
24 Jul 22	Queenstown	Skyline Queenstown   Gondola Adults: 2 Cancellation Policy: 100% within 04 days & 10 days Christmas Day & New Years Eve.
25 Jul 22	Queenstown	Dart River Adventures   Dart River Wilderness Jet   ex Queenstown Adults: 2 Cancellation Policy: 100% within 04 days.
26 Jul 22	Tekapo	Peppers Bluewater Resort Lake Tekapo   Deluxe Hotel Room - 1 Night 1 Double Cancellation Policy: 100% within 33 days.

26 Jul 22	Tekapo	Dark Sky Project   Summit Experience - At Mt John Observatory   Evening Adults: 2 Cancellation Policy: 100% within 04 days.
27 Jul 22	Christchurch	Distinction Christchurch Hotel   Classic Room - 2 Nights 1 Double Cancellation Policy: 100% within 06 days.
28 Jul 22	Christchurch	Leisure Tours   City Sightseeing - Discover Christchurch Morning Tour   LT19 Adults: 2 Cancellation Policy: 100% within 10 days.

**Quote Total** (Including 15% GST, subject to increases): **NZD 3,006.00**

**Breakfast estimate:** NZD \$420.00 total for this booking  
 You will be asked whether you want to include breakfast in the booking at the time you make the booking request.

*This quotation may contain Dynamic Rates. These can be identified by the words 'Dynamic Rate' above the applicable product. Dynamic rates are valid for 72hrs from the time of quoting. Bookings received after this are subject to availability. If no longer available, the new available rate will be advised at time of confirmation. Any Non-Refundable Dynamic rates will require full payment at the time of booking.*

All services subject to availability at the time of booking.  
 Full booking terms and conditions: <https://www.pacificdestinations.co.nz/about-us/terms-and-conditions>

# PASO 9

## SOLICITAR RESERVA

Cuando esté listo para reservar, diríjase a la página de inicio de Quick Quote para encontrar el archivo que le gustaría reservar y abrir la cotización.

### Your Latest Quotes

Auckland City Stopover - 4 Star	PNFT294562	Online Quote
Complete New Zealand - 4 Star	PNFT294564	Online Quote
Nathan Old QQ Test	PNFT294555	Online Quote
Kia Ora - 4 Star	PNFT294533	Online Quote

## Seleccione 'Solicitar reserva'

**Total Price: 3,006.00**  
**Breakfast Price: 420.00**  
**Total Price (Include Breakfast): 3,426.00**

Prices are NZD including GST 15%.  
Breakfast is optional and can be added when you request booking.

Submit this quote as a booking request. Our consultants will process this as a booking request and will contact you when ready.

[Request booking](#)

[Download quote](#)

# PASO 10

## INTRODUZCA LOS DATOS DEL PASAJERO Y ENVÍE LA RESERVA

### Additional Booking Information

Please provide passenger info and any other detail.

**Double Room: 1**

Passenger 1

Mr Bob Smith

Passenger 2

Ms Rach Smith

Include Breakfast

Yes

No

Flight Details

Arriving NZ455  
Depart NZ544

Additional Services

Dietary Requirements

Vegetarian

Special Occasion

Send

**Thanks for your booking request**

One of our team will be in touch with you shortly.

Continue



Pacific Destinations

**GRACIAS**

Si tiene alguna pregunta o desea ayuda, envíe un correo electrónico a [tours@pdnz.co.nz](mailto:tours@pdnz.co.nz)

[pacificdestinations.co.nz](http://pacificdestinations.co.nz)